NEOVANCE™

A New Approach to Patient Access

Leading Hub services into the future with a patients first, outcomes-based approach

Today's healthcare landscape is full of tech-driven solutions promising speed and simplified access to specialty therapies. But technology alone is no longer a differentiator, it's table stakes.

At Neovance, we go further. Our experienced team has built a robust ecosystem that combines smart technology, actionable analytics, and expert human support to deliver an outcomes-driven, patient-first approach.

With deep experience across 25+ therapeutic areas, we tailor programs at the indication level—where the nuance to patient access lives and measurable value for our partners.

Fully tailored solutions
We focus on delivering the right solutions for each patient and product- whether it's high-touch nursing services or AI-enabled data entry.

Actionable insights
Advanced analytics deliver meaningful insights to refine strategy and optimize programs on demand.

Continuous improvement
AI-driven solutions such as sentiment analysis can enable us to proactively spot and resolve issues before they impact experiences and outcomes.

Measurable performance
From time-to-therapy metrics to adherence rates, we provide clear data that tracks progress and helps guide future decisions.

Empathetic Engagements
In the face of financial, emotional, and mental health challenges, we help patients navigate difficult circumstances, ensuring they feel supported.

Balancing Tech-Driven Process and Data with Human Touch

While technology plays an important role in patient support, when overused or poorly applied, it can lead to one-size-fits-all solutions that feel impersonal and transactional. At Neovance, we focus on optimizing patient access with tech-enabled efficiency with empathetic, human-driven support.

Our model pairs insights that uncover access bottlenecks with experienced, highly trained case managers who lead with empathy. This ensures patients not only feel seen and supported during a challenging time, but also experience a simplified, more efficient path to therapy.

By layering thoughtful technology on top of human touch, we can track where prescriptions fall through the cracks—and recover them—reducing abandonment and improving time-to-therapy.

Combined with our deep, indication-level expertise, we proactively anticipate needs and optimize services to seamlessly connect patients to the therapies they need, using:

Predictive analytics
Proactively identify access challenges and solve them before they occur

Machine learning
Enhance efficiency with AI-driven insights tailored to real-world needs

Case management
Hands-on, high-touch support for every patient

Real-time RX eligibility
Speed up prescription verification and approvals

Dynamic, centralized workflows
Tailored to each product's access landscape while enabling seamless, centralized coordination across all stakeholders

Transparent Data: Optimizing Patient Access and Program Success

Neovance's outcomes-driven approach is more than a philosophy—it is a methodology to ensure that every patient support program we deliver drives better outcomes for patients and measurable value for our customers.

A recent case study of one of our neurology programs illustrates the impact of our strategic patient journey mapping. Over the course of 16-months we drove measurable improvements across the program in the following areas:

>85% PA Approval Rate

60% Higher First-Fill Conversion

31% Reduction in Abandonment

Deeper Customization, Actionable Insights, Improved Outcomes

At Neovance, we understand that every indication, every brand, every journey is different and comes with nuanced barriers. By prioritizing outcomes, we help reduce barriers to access, making it easier and faster for patients to start therapy and stay on therapy.

Ready for Better Outcomes?

Experience the impact of a new way forward for patient support services through an innovative patient-first, outcomes-focused approach.

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